This session will walk attendees through each and every one of the steps to a successful project, which means it is profitable. It will begin with the decision to bid, and from there walk all attendees through to its final conclusion, stopping along the way at the typical junctions that fall in-between.

The two presenters have seen the good, the bad, and the ugly in our industry, and they bring this accumulated experience to this session. In summary, and to paraphrase The Gambler (Kenny Rogers), attendees will come away “knowing when to hold’em, when to fold’em, when to walk away, and when to run.”

Program Presenters:
- Ray Tombaugh, KTA-Tator, Inc.
- Burt Olhiser, Vantage Point Consulting

Any questions? Call Chairman Dan Zavesky, (916) 768-6548

SSPC REGISTRATION FORM: $25 per person

NAMES: 1) ________________________________ 2) ________________________________

COMPANY: ________________________________ EMAIL: ________________________________

$0 GUESTS: Check one: Architect_____ / Coatings Engineer_____ / Facility Owner-End User____

TOTAL AMOUNT DUE: $_______ Payments are made “at the door” by cash, check or credit card. Receipts are given at time of payment. SSPC is a non-profit trade association 501c6, attendance at meetings is tax-deductible as an ordinary business expense allowable by law.
Northern California-Nevada Chapter SSPC

2015 CHAPTER SPONSORS
(report as of 5/1/15)

Congratulations! The Northern California/Nevada Chapter won SSPC’s “2014 Outstanding Chapter Award”

**Applicators/Contractors**
- Abrasive Blasting & Coating Inc.
- Certified Coatings Inc.
- District Council #16
- Farr Construction
- Jeffco Painting & Coating Inc.
- Jerry Thompson & Sons Inc.
- Jifco Fabricated Piping
- Muehlhan Certified Coatings Inc.
- Olympus & Associates Inc.
- Petrochem Insulation, Inc.
- Redwood Painting Co. Inc.
- River City Painting Inc.

**Abrasives & Blasting**
- Blast One International
- Clemco Industries Corp.
- Kleen Blast Abrasives/Can-Am
- Temple & Associates/Grit-Guy

**Technical Services**
- Bay Area Coating Consultants Inc.
- Billy Campbell Technical Services
- Carollo Engineers
- Kleen Industrial Services Inc.
- Vantage Point Consulting
- West Coast Coating Consultants
- Whitley Burchett & Associates

**Coating Manufacturers**
- Carboline
- Con-Tech of California Inc.
- Dampney Co., Inc.
- Enviroline
- Global EcoTechnologies, Inc.
- PPG
- Sherwin-Williams
- Tnemec/Amos & Associates

**Vendor/Suppliers**
- Abatix Corp.
- Dryco Group
- Tarps & Tie-Downs

---

Be a part of an Award Winning group of industry professionals - BECOME A 2015 CHAPTER SPONSOR!

Contact Chapter Chairman Dan Zavesky at (916) 768-6548, dzavesky@surewest.net or Chapter Treasurer Burt Olhiser at (925) 383-1699, burt.olhiser@comcast.net